



Aili Chen
aili.chen@pgim.com

COLLECTIVE DEFINED CONTRIBUTION (CDC) SCHEMES

Assessing Capacity for Alternative Investments

There is growing interest in collective defined contribution schemes as pension systems adapt to changing economics and demographics. CDCs offer a different approach to retirement savings from defined benefit (DB) schemes: Instead of providing a guaranteed pension payment, a CDC scheme provides workers with a pot of money to use for retirement, alleviating sponsors of the responsibility and uncertain cost associated with providing a lifetime guaranteed benefit payment. Also, the potential relaxation of certain regulatory constraints enables CDCs to explore alternative asset mixes previously unattainable under DB schemes, potentially improving financial resilience and pension outcomes.

For pension funds, a shift from a DB to a CDC scheme introduces new challenges and opportunities. Plan managers must reconsider investment strategies not only to improve pension outcomes but also to address potential variability in pension payments. This may involve increases in allocations to illiquid assets, which may not only offer higher returns and portfolio diversification but may also, for some investors, align with ESG goals.

However, increased allocations to illiquid assets in a CDC scheme can pose problems: *e.g.*, capital calls arising from the investment commitments can be unexpected and lumpy; forced liquidation of assets at unfavorable prices to raise liquidity can incur significant transaction costs and permanent losses; and during periods of divergent private and public asset performance, the scheme may be unable to rebalance back to target allocations specified in investment guidelines.

We analyze and measure the capacity of CDC schemes to allocate to less liquid assets (*e.g.*, some long-duration investment grade corporate bonds, infrastructure and private equity) in terms of how these assets may affect a scheme’s liquidity properties and, importantly, their potential impact on **retirement outcomes** (*e.g.*, level and volatility of benefit payments).

We conduct a case study on the Dutch CDC solidarity contribution scheme whose key features include: 1) A single collective investment policy that covers all participants; 2) No defined pension obligation, instead participants acquire a personal “share” in a collective asset that can fluctuate in value; 3) The pension benefit amount can vary over time, *even after retirement*; and 4) A solidarity reserve that allows for risk sharing among different generations and risk smoothing over time.

We study the consequences of a solidarity scheme’s allocation shift from public equity to illiquid infrastructure. We model the scheme’s periodic performance, including its cash inflows and outflows, under many potential future market environments. The framework used in this analysis allows evaluation of the portfolio’s liquidity risk – under different asset allocations – and identifies circumstances where a CIO might consider portfolio adjustments.

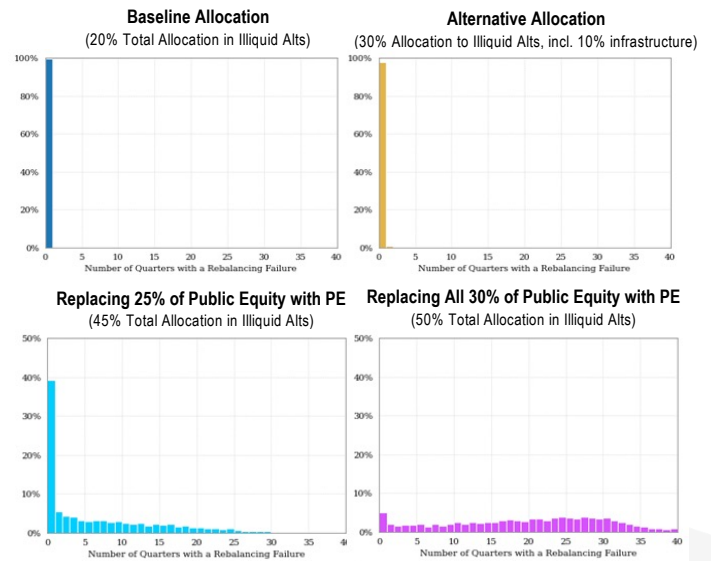
Specifically, we measure a solidarity scheme’s capacity to allocate to illiquid alternatives in terms of how this allocation shift affects the scheme’s:

1) **probability of rebalancing failures** – CIOs may face a critical liquidity demand to maintain a target portfolio allocation between asset classes (*e.g.*, equity *vs.* bonds) as promised to plan participants and;

2) **probability of the solidarity reserve falling to zero** – CIOs may also wish to monitor the solidarity reserve balance to help ensure that risk sharing is functioning effectively and to meet regulatory guidelines. CIOs may wish to avoid events where the solidarity reserve falls to zero and is, therefore, not available to buffer decreases in payments to retired workers.

The figures below show, for different portfolio allocation shifts to illiquid infrastructure from public equity, the probability of experiencing rebalancing failures and the solidarity reserve falling to €0. For example, with a baseline scenario of 20% illiquid assets there are zero rebalancing failure quarters across the economic scenarios. Higher allocations to illiquid assets significantly increase rebalancing failures, highlighting the non-linear risks and inflection points where liquidity risk spikes. The probability of the solidarity reserve balance falling to €0 is not as affected by higher allocations to illiquid assets.

Impact of Increasing Private Assets: Probability of n Rebalancing Failures



Source: PGIM IAS. For illustrative purposes only. Data as of 30 September 2023

Impact of Increasing Private Assets: Probability of Solidarity Reserve Falling to €0 n times

# of Quarters / Probab.	Baseline Allocation (20% Total Allocation in Illiquid Alts)	Alternative Allocation (30% Allocation in Illiquid Alts, incl. 10% infrastructure)	Replacing 25% of Stocks w. PE (45% Allocation in Illiquid Alts)	Replacing 30% of Stocks w. PE (50% Allocation in Illiquid Alts)
0	99.64%	99.84%	99.88%	99.84%
1	0.08%	0.02%	0.02%	0.06%
2	0.08%	0.08%	0.04%	0.08%
3	0.12%	0.04%	0.06%	0.00%
4	0.04%	0.02%	0.00%	0.02%
5	0.02%	0.00%	0.00%	0.00%
6	0.02%	0.00%	0.00%	0.00%

Source: PGIM IAS. For illustrative purposes only. Data as of 30 September 2023

Overall, in the context of our examples, the findings indicate that solidarity schemes have substantial capacity to handle additional liquidity risk – they maintain ample liquidity even after increases in allocations to illiquid assets. More generally, however, this analysis illustrates how CIOs can better measure liquidity risk and make more informed asset allocation decisions while navigating this complex and evolving terrain.

For Professional Investors Only.

Past performance is no guarantee or reliable indicator of future results. All investments involve risk, including the possible loss of capital. These materials are for informational or educational purposes only. In providing these materials, PGIM is not acting as your fiduciary.

Alternative investments are speculative, typically highly illiquid and include a high degree of risk. Investors could lose all or a substantial amount of their investment. Alternative investments are suitable only for long-term investors willing to forego liquidity and put capital at risk for an indefinite period of time. Equities may decline in value due to both real and perceived general market, economic and industry conditions. Investing in the bond market is subject to risks, including market, interest rate, issuer, credit, inflation risk and liquidity risk. Commodities contain heightened risk, including market, political, regulatory and natural conditions and may not be suitable for all investors. The use of models to evaluate securities or securities markets based on certain assumptions concerning the interplay of market factors, may not adequately take into account certain factors and may result in a decline in the value of an investment, which could be substantial.

All charts contained herein were created as of the date of this presentation, unless otherwise noted. Performance results for certain charts and graphs may be limited by date ranges, as stated on the charts and graphs. Different time periods may produce different results. Charts and figures are provided for illustrative purposes and are not an indication of past or future performance of any PGIM product.

These materials represent the views, opinions and recommendations of the author(s) regarding the economic conditions, asset classes, securities, issuers or financial instruments referenced herein, and are subject to change without notice. Certain information contained herein has been obtained from sources that PGIM believes to be reliable; however, PGIM cannot guarantee the accuracy of such information, assure its completeness, or warrant such information will not be changed. The information contained herein is current as of the date of issuance (or such earlier date as referenced herein) and is subject to change without notice. PGIM has no obligation to update any or all of such information; nor do we make any express or implied warranties or representations as to the completeness or accuracy or accept responsibility for errors. Any forecasts, estimates and certain information contained herein are based upon proprietary research and should not be considered as investment advice or a recommendation of any particular security, strategy or investment product. These materials are not intended as an offer or solicitation with respect to the purchase or sale of any security or other financial instrument or any investment management services and should not be used as the basis for any investment decision. No liability whatsoever is accepted for any loss (whether direct, indirect, or consequential) that may arise from any use of the information contained in or derived from this report. PGIM and its affiliates may make investment decisions that are inconsistent with the recommendations or views expressed herein, including for proprietary accounts of PGIM or its affiliates. The opinions and recommendations herein do not take into account individual client circumstances, objectives, or needs and are not intended as recommendations of particular securities, financial instruments or strategies to particular clients or prospects. No determination has been made regarding the suitability of any securities, financial instruments or strategies for particular clients or prospects. For any securities or financial instruments mentioned herein, the recipient(s) of this report must make its own independent decisions.

The information contained herein is provided by PGIM, Inc., the principal asset management business of Prudential Financial, Inc. (PFI), and an investment adviser registered with the US Securities and Exchange Commission. In the United Kingdom and various European Economic Area jurisdictions, information is issued by PGIM Limited with registered office: Grand Buildings, 1-3 Strand, Trafalgar Square, London, WC2N 5HR. PGIM Limited is authorised and regulated by the Financial Conduct Authority of the United Kingdom (registration number 193418) and duly passported in various jurisdictions in the EEA. Prudential Financial, Inc. of the United States is not affiliated with Prudential plc, incorporated in the United Kingdom or with Prudential Assurance Company, a subsidiary of M&G plc, incorporated in the United Kingdom. These materials are issued by PGIM Limited to persons who are professional clients or eligible counterparties as defined in Directive 2014/65/EU (MiFID II), investing for their own account, for fund of funds, or discretionary clients. In certain countries in Asia, information is presented by PGIM (Singapore) Pte. Ltd., a Singapore investment manager registered with and licensed by the Monetary Authority of Singapore. In Japan, information is presented by PGIM Japan Co. Ltd., registered investment adviser with the Japanese Financial Services Agency. In South Korea, information is presented by PGIM, Inc., which is licensed to provide discretionary investment management services directly to South Korean investors. In Hong Kong, information is provided by PGIM (Hong Kong) Limited, a regulated entity with the Securities & Futures Commission in Hong Kong to professional investors as defined in Section 1 of Part 1 of Schedule 1 (paragraph (a) to (i) of the Securities and Futures Ordinance (Cap.571). In Australia, this information is presented by PGIM (Australia) Pty Ltd. ("PGIM Australia") for the general information of its "wholesale" customers (as defined in the Corporations Act 2001). PGIM Australia is a representative of PGIM Limited, which is exempt from the requirement to hold an Australian Financial Services License under the Australian Corporations Act 2001 in respect of financial services. PGIM Limited is exempt by virtue of its regulation by the Financial Conduct Authority (Reg: 193418) under the laws of the United Kingdom and the application of ASIC Class Order 03/1099. The laws of the United Kingdom differ from Australian laws. Pursuant to the international adviser registration exemption in National Instrument 31-103, PGIM, Inc. is informing you of that: (1) PGIM, Inc. is not registered in Canada and relies upon an exemption from the adviser registration requirement under National Instrument 31-103; (2) PGIM, Inc.'s jurisdiction of residence is New Jersey, U.S.A.; (3) there may be difficulty enforcing legal rights against PGIM, Inc. because it is resident outside of Canada and all or substantially all of its assets may be situated outside of Canada; and (4) the name and address of the agent for service of process of PGIM, Inc. in the applicable Provinces of Canada are as follows: in Québec: Borden Ladner Gervais LLP, 1000 de La Gauchetière Street West, Suite 900 Montréal, QC H3B 5H4; in British Columbia: Borden Ladner Gervais LLP, 1200 Waterfront Centre, 200 Burrard Street, Vancouver, BC V7X 1T2; in Ontario: Borden Ladner Gervais LLP, 22 Adelaide Street West, Suite 3400, Toronto, ON M5H 4E3; in Nova Scotia: Cox & Palmer, Q.C., 1100 Purdy's Wharf Tower One, 1959 Upper Water Street, P.O. Box 2380 - Stn Central RPO, Halifax, NS B3J 3E5; in Alberta: Borden Ladner Gervais LLP, 530 Third Avenue S.W., Calgary, AB T2P R3