

STANDOUT in Affordable Multifamily Financing

Tailored solutions built on
deep lending expertise.

LEARN MORE



Affordable and Mission-Driven Financing Expertise

Financing across

50 States

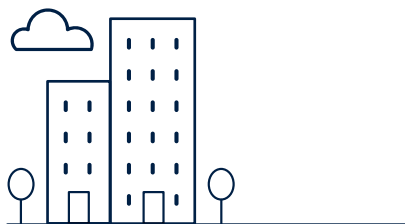
+ D.C. and Puerto Rico

\$15.5B

Agency Financing¹

200,000+

Units¹



20+ Years

Agency Experience

13

Offices Nationwide

As of June 30, 2022. ¹ Includes all affordable lending since 2001, and mission-driven lending since 2020.

Legacy of Affordable Leadership

We take an active role across industry organizations to help to drive the future of affordable lending.

- Fannie Mae DUS Advisory Council and Mission-Driven Subcommittee
- Freddie Mac Optigo Advisory Council
- Sustaining National Housing & Rehabilitation Association (NH&RA) Member
- Mortgage Bankers Association (MBA) FHA Committee and Affordable Rental Housing Advisory Council
- Regional Mortgagee Advisory Committee Positions
- Multifamily Impact Council
- Urban Land Institute (ULI) Public/Private Partnership Council

Property Highlights



\$62.7M

**Freddie Mac
Woodbridge, VA**

- New construction with 4% LIHTC
- 342 units



\$15.5M

**Fannie Mae
Raleigh, NC**

- Forward rehab with 4% LIHTC
- 297 units



\$24M

**Freddie Mac
Camden, NJ**

- Forward aquisition/rehab with 4% LIHTC
- 221 units



\$14.2M

**FHA
Greenville, SC**

- New construction with 221(d) (4)
- Refinance with 223(a) (7)
- 240 units

As of June 30, 2022. Property highlights represent full amount of the loan at time of origination.

Our Team:

25

Dedicated Affordable Lending Experts

27

Average Years of Experience²

MICHAEL McROBERTS

Chairman, Agency Lending

KELLY FOLLAIN

Chief Operating Officer,
Agency Lending

STEPHANIE WIGGINS

Head of Production,
Agency Lending



pgimrealstate.com/affordableexperts
CONTACT AN EXPERT TODAY.

² Includes all Agency Leadership and Affordable Originations leads.



PGIM Real Estate has more than 20 years of experience as a select lender with FHA, Fannie Mae, and Freddie Mac, financing the acquisition, refinancing, new construction or substantial rehabilitation of affordable multifamily, senior housing and healthcare facilities.

With over \$207B AUM/AUA globally, PGIM Real Estate strives to deliver exceptional outcomes for borrowers through a range of financing solutions. We recognize the power of our platform and are committed to engaging in practices that ignite positive environmental and social impact, while pursuing activities that seek to strengthen communities.

Trusted Partner, Financing the Future



140+

Years Lending Experience¹



1,700+

Borrowers



\$207B

Global AUM and AUA²

As of June 30, 2022. ¹ Includes legacy lending through our parent company, Prudential Financial Inc. (PFI). ² Gross AUM/AUA; net AUM is \$136B and AUA is \$46B.

© 2022 PGIM is the primary asset management business of Prudential Financial, Inc. (PFI). The brand “PGIM Real Estate” encompasses both (1) a fund advisory business headquartered in Madison, New Jersey, which operates as a business unit of PGIM Inc., an SEC-registered investment adviser organized as a New Jersey corporation (“PGIM”), under the name “PGIM Real Estate”, and (2) a commercial real estate debt origination and advisory platform which operates through a separate, affiliated legal entity known as PGIM Real Estate Finance, LLC (“PGIM REF”).