

# CORE FINANCING

<b>LOAN AMOUNT</b>	\$10 to \$400 million
<b>LTC/LTV</b>	Up to 65%
<b>DEAL PROFILE</b>	Fixed and floating rate commercial and multifamily mortgage loans for stabilized properties
<b>TERM</b>	<b>Fixed Rate:</b> 5-25 years ; <b>Floating Rate:</b> 3-7 years
<b>RECOURSE</b>	Non-recourse, except for standard commercial carve outs
<b>PROPERTY TYPES</b>	All major property types, senior housing, manufactured housing, hotels, self-storage, life science, data centers
<b>MARKETS</b>	Primary and secondary markets across the U.S.
<b>STRUCTURE</b>	<b>Fixed Rate:</b> Yield maintenance with customizable prepayment options available, 90 day rate lock at application <b>Floating Rate:</b> 12-24 month lockout, SOFR cap required
<b>FEES</b>	Origination: <b>Fixed:</b> 10-25 bps; <b>Floating:</b> 50-100 bps

## \$5.8B

2022 U.S. Core Financing

## \$7.4B

2021 U.S. Core Financing

## REPRESENTATIVE LOANS



**Core Logistics Portfolio**  
\$250M | Fixed  
Industrial  
Multi-State



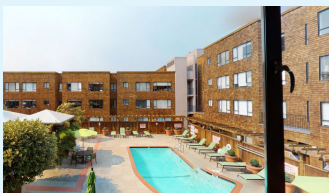
**Navy Yard Portfolio**  
\$150M | Fixed  
Life Science  
Philadelphia, PA



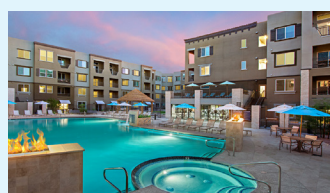
**Valley & Bloom**  
\$87.1M | Fixed  
Multifamily  
Montclair, NJ



**Project Buckeye**  
\$292M | Floating  
Retail Portfolio  
West Coast



**1550 Bay**  
\$62M | Fixed  
Multifamily  
San Francisco, CA



**Montreaux**  
\$84M | Floating  
Multifamily  
Phoenix, AZ



**Bear Creek Village**  
\$31M | Floating  
Retail  
Redmond, WA



**Watson Industrial Portfolio**  
\$97.5M | Fixed  
Industrial  
Southern California