

Affordable and Mission-Driven Financing Expertise

Financing across

50 States

\$23.7B

260,000+

TOP 10
Affordable Multifamily Lender²

20+ Years

13 Offices Nationwide

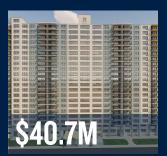
As of December 3I, 2023. Includes all affordable lending since 200I, and mission-driven lending since 2020. PGIM Real Estate is the tenth largest Affordable multifamily real estate lender (out of I29 firms surveyed) in terms of production based on the 2023 Mortgage Bankers Association Annual U.S. Origination Rankings published in 3/24. This ranking represents originations production volume from I/I/23 - I2/3I/23. Participation in the ranking is voluntary and no compensation is required to participate in the ranking.

Legacy of Affordable Leadership

We take an active role across industry organizations to help to drive the future of afforable lending.

- Fannie Mae DUS Advisory Council and Mission-Driven Subcommittee
- Freddie Mac Optigo Advisory Council
- Sustaining National Housing & Rehabilitation Association (NH&RA) Member
- Mortgage Bankers Association (MBA) FHA Committee and Affordable Rental Housing Advisory Council
- Regional Mortgagee Advisory Committee Positions
- Multifamily Impact Council
- Urban Land Institute (ULI) Public/Private Partnership Council

Property Highlights



FHA Camden, NJ

- 221(d)(4) Acquisition
- 4% LIHTC Rehab
- PILOT
- 321 Units



Freddie Mac Washington, D.C.

- Cash Out Refinance
- 100% Section 8
- 35-Year Amortization
- 230 Units



Fannie Mae Long Beach, CA

- · Cash Out Refinance
- Deep Affordability
- 35-Year Amortization
- 528 Units



Fannie Mae Seattle, WA

- Acquisition
- Sponsor Initiated Affordability (SIA)
- Tax Abatement
- 209 Units

As of As of October, 2024. Property highlights and images shown are for illustrative purposes only. Terms and specifics vary by deal.

Our Team:

20

Dedicated Affordable Lending Experts

25

Average Years of Experience³

KELLY FOLLAIN

Head of Agency Lending

JAMILA HOUSER

Chief Operating Officer, Agency Lending

STEPHANIE WIGGINS

Head of Production, Agency Lending



pgimrealestate.com/affordableexperts
CONTACT AN EXPERT TODAY.

³ Includes all Agency Leadership and Affordable Originations leads.



PGIM Real Estate has more than 20 years of experience as a select lender with FHA, Fannie Mae, and Freddie Mac, financing the acquisition, refinancing, new construction or substantial rehabilitation of affordable multifamily, senior housing and healthcare facilities.

With over \$206B AUM/AUA globally, PGIM Real Estate strives to deliver exceptional outcomes for borrowers through a range of financing solutions. We recognize the power of our platform and are committed to engaging in practices that ignite positive environmental and social impact, while pursuing activities that seek to strengthen communities.

Trusted Partner, Financing the Future







As of June 30, 2024. ⁴ Includes legacy lending, from 1878, through our parent company, Prudential Financial, Inc. (PFI). ⁵ Gross; net AUM is \$132B and AUA is \$47B.

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