



BY THE NUMBERS

September 2024

The Global Fixed Income Business of Prudential Financial, Inc.

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As of September 30, 2024

Prudential Financial, Inc. (PFI)* AUM: PGIM AUM:

PGIM Fixed Income AUM:

AUM by Category (\$ billions)	
Institutional	\$414
Proprietary	261
Retail	184

AUM of Select Strategies (\$ billions)

\$107
49
45
44
38
37
36
33
27
23
18
9
6
4

355 Investment Professionals

- 130 Investment Managers/Senior Executives/ Traders/Product Managers
- ✓ 74 Quantitative Research/Risk Management
- 151 Fundamental Research Analysts/Economists
- Senior Investment Professionals average 29 years investment experience and 23 years with PGIM

- \$ 1.56 trillion
- \$ 1.40 trillion¹
- \$859 billion

AUM by Client Type (\$ billions)

Correspondence Accepte	¢400
Corporate Assets	\$422
Corporate Pensions	95
Retail	184
Public Plans	73
Central Banks	24
Sovereign Wealth Funds	16
Taft-Hartley Plans	42
Endowments and Foundations	3

AUM by Sector (\$ billions)

Corporates	\$347
Governments/Agencies	132
Securitized Products	118
High Yield	61
Emerging Markets Debt	55
Money Markets	50
Mortgages	37
Bank Loans	36
Municipals	22
Other ²	1

1,154 Fixed Income Employees Based Globally

- 355 Investment Professionals
- 178 Client Advisory Group Professionals
- 430 Operations, Technology, and Data Professionals
- 119 Business Management, Finance and Administrative Staff
- 72 Legal and Compliance Professionals

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Manage Assets for:

- 15 Sovereign Wealth Funds and Central Banks
- ✓ 50 of the 100 largest US Pension Funds³
- ✓ 32 of the 100 largest Global Pension Funds⁴
- ✓ 20 of the 100 largest European Pension Funds⁵

Clients

- 1,104 clients
- 260+ clients for more than 10 years
- Added 27 clients in 3Q 2024

Historical Asset Growth

 Raised \$168 billion in institutional assets over the last three-year period

Fortune 100 and 500 Clients⁶

- ✓ 4 of the top 10 Fortune 100 companies
- 12 of the top 20 Fortune 100 companies
- 41 Fortune 100 companies
- 106 of the Fortune 500 companies

87 Clients Entrust Us to Manage \$1 Billion or More

- ✓ 53 North America
- ✓ 18 EMEA
- 🗸 9 Japan
- 🗸 7 Asia/Australia (Ex-Japan)

\$ Billions 1,200 Alternative Long Duration & Custom 1.000 Single Sector \$859 800 Multi-Sector Short Term/Other 600 Specialized Insurance 400 200 0

Assets as of September 30, 2024. Asset class breakdown based on company estimates and are subject to change. ¹Includes all assets managed by PGIM, Inc., the principal asset management business of PFI. Assets include public and private fixed income, public equity – both fundamental and quartitative and real estate. ²Other includes Japanese equities and Japanese real estate equities. ³Source of US Pension Fund data: Pensions & Investments Top 1000 US Pension Funds published March 2024 and S&P's MMD Top 100 US Pensions. ⁴Source of Global Pension Fund data: P&I/Willis Towers Watson 300 Largest Pension Funds ranking, data as of December 31, 2023, published September 2024. ⁵Source of European Pension Fund data: IPE Top 1000 European Pension Funds – 2023. ⁶Source of Fortune 500 list: Fortune issued June 2024. Beginning with first quarter 2019, PGIM Fixed Income's methodology of reporting clients changed to include individual Collateralized Loan Obligation (CLO) vehicles. ⁷In 2005, the inclusion of an acquired business contributed \$11 billion to the Firm's assets under management. In 2014, the affiliate PGIM Japan business merged into PGIM Fixed Income contributing \$100 billion.

Source(s) of data (unless otherwise noted): PGIM Fix ed Income, as of September 30, 2024.

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2024-8602



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