

# ADVANTAGES OF MARKET PARTICIPATION STRATEGY (MPS)

#### ABOUT PGIM QUANTITATIVE SOLUTIONS

As the quantitative equity and multiasset solutions specialist of PGIM, we seek to help solve complex investment problems with custom systematic solutions across the risk/return spectrum. We can customize down to the stock level for portfolio considerations, with product offerings that range from core solutions and systematic macro to multi-asset portfolios and overlays. We manage portfolios for a global client base with \$113.7 billion in assets under management as of 9/30/2021.

#### FOR MORE INFORMATION

To learn more about our capabilities, please contact PGIM Quantitative Solutions by email at contactus@pgim.com or by phone in the US at +1 (866) 748-0643 or in the UK at +44 (0) 20-7663-3400

## WHAT IS MPS?

PGIM Quantitative Solutions' Market Participation Strategy (MPS) is a risk-mitigation strategy (RMS) designed to deliver consistent returns by providing upside market capture while limiting portfolio losses during market downturns\*.

## HOW DO INVESTORS TYPICALLY UTILIZE MPS?

#### A LOWER VOLATILITY EQUITY REPLACEMENT

Adding MPS to a well-diversified portfolio may lower overall standard deviation with similar returns, resulting in an improved risk/return profile.

#### **A COMPONENT OF RISK MITIGATION**

Risk, particularly the risk of large drawdowns, can be costly. MPS has limited losses during periods of market turbulence.

#### **AN ALTERNATIVE INVESTMENT ALLOCATION**

Similar to hedge funds, MPS may enhance diversification and risk-adjusted returns but with much more attractive fees.

\*There is no guarantee this objective will be achieved.

## WHY INCLUDE MPS IN YOUR PORTFOLIO?

MPS may help clients achieve their long-term return objectives by capturing approximately 60% of an equity index upside while participating in only 30% of the downside, resulting in performance similar to the index with substantially lower volatility.

MPS can be an important and positive relative contributor to your overall portfolio risk budget due to its natural risk-reward characteristics, typically measured by Sharpe ratio. As a result, it can help free up additional risk within your risk budget to redeploy elsewhere as needed from a portfolio construction perspective. MPS is particularly compelling during periods of market crises when asset classes can become highly correlated and the benefits of diversification are less pronounced.

We have extensive experience creating customized solutions that target investors' desired equity market upside participation while limiting downside. We do this by investing in both Treasury bonds and long-dated equity call options and varying the allocations to each according to investor specifications. This approach has historically delivered on, or exceeded, client expectation while also having almost zero correlation to bonds and a low beta to equities, and when added to a diversified investment portfolio, can enhance the overall riskreward profile. With its 30-year track record, MPS has demonstrated its ability to meet both upside participation during bull markets and downside protection targets during bear markets.

## **HOW WE'RE DIFFERENT**

#### **EXPERIENCED TEAM**

MPS is managed by an experienced portfolio management team with a 30-year track record and no personnel turnover since inception (Jan 1992).

#### **HISTORICAL OUTPERFORMANCE**

MPS has performed compellingly relative to other RMS strategies, with lower maximum drawdowns and therefore higher Sharpe and Sortino ratios. The MPS' risk/return profile is similar to that of various hedge funds, but at a far more affordable fee structure.

#### **HIGHLY LIQUID**

Treasuries and options are typically highly liquid, regardless of market conditions. With an average 80% invested in bonds, this allows for liquidity even during a market crisis.

#### **LOW TURNOVER**

Because MPS holds long-term call options, we eliminate the need for frequent trading, thus keeping the portfolio turnover low. Low turnover can be especially beneficial during periods of equity market turbulence/drawdowns, when liquidity is often an issue.

#### LOW BETA AND UNCORRELATED TO BONDS

MPS has a low beta to the S&P 500 Index and virtually zero correlation to bonds.

#### **ACTIVE MANAGEMENT**

PGIM Quantitative Solutions tactical views are incorporated into the portfolio as an overlay to our systematic parameters, implemented by modifying the timing and magnitude of our equity exposure and duration resets – two key levers driving portfolio performance.

#### **RISK CONTAINMENT**

MPS incurs no counterparty risk. Call options are designed with brokers and then listed on the CBOE. The strategy is also "long" volatility, which means we have positive exposure to volatility, a key component in reducing risk.

#### **HIGHLY COMPETITIVE FEES**

MPS has much lower fees compared to most RMS and other alternative investment strategies. We charge a competitive, assetbased management fee only, and do not use carried interest or performance-based fees.

## THE NUMBERS SPEAK FOR THEMSELVES

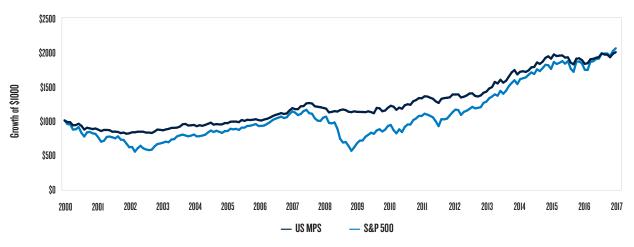
Attractive Track Record: MPS has a 30-year track record of mitigating large losses through its bond-like defensive features in turbulent markets, while also providing growth through upside participation in rising equity markets.

**Protection During Market Crises:** MPS particularly shines during significant drawdowns such as the Tech Bubble burst, the Global Financial Crisis, and most recently, during the sharp COVID correction. MPS' strength as a true downside protection strategy during times of significant crises is compelling, but longer-term performance shows that MPS provides upside participation during rising markets as well.

MPS dramatically reduces the largest drawdowns: It can take a long time to recover from big drawdowns.

#### **Downside Protection**

After the Tech Bubble, 16 years until S&P matched MPS



Source: PGIM Quant, S&P Dow Jones Indices LLC.

Past performance is not a guarantee or a reliable indicator of future results. This chart demonstrates the growth of \$1000 and is shown for illustrative purpopses only.

## LARGEST DRAWDOWNS SINCE 2000

#### US MPS dramatically reduces the largest drawdowns

#### Coronavirus Crisis (2/20/20 - 3/20/20)

US MPS (Gross)	BXM Buy Write	PPUT Put Protection	60/40	SP5LVIT S&P Low Volatility	P0P1 Preferreds	VXAO Convertible	S&P 500 Index
-10.6%	-29.1%	-10.0%	-19.9%	-32.4%	-20.1%	-26.1%	-31.8%

#### Tech Bubble Burst (9/1/00 - 9/30/02)

US MPS (Gross)	BXM Buy Write	PPUT Put Protection	60/40	SP5LVIT S&P Low Volatility	P0P1 Preferreds	VXAO Convertible	S&P 500 Index
-17.0%	-30.2%	-32.3%	-22.8%	9.0%	-32.8%	-31.8%	-44.7%

#### Global Financial Crisis (11/1/07 – 2/28/09)

US MPS (Gross)	BXM Buy Write	PPUT Put Protection	60/40	SP5LVIT S&P Low Volatility	P0P1 Preferreds	VXAO Convertible	S&P 500 Index
-10.0%	-35.8%	-38.2%	-32.5%	-33.5%	-45.3%	-40.5%	-50.9%

BXM – CBOE S&P 500 BuyWrite Index, PPUT – CBOE S&P 500 5% Put Protection Index, 60/40 Balanced Portfolio (60% S&P 500 Index, 40% Bloomberg Barclays US Aggregate Bond Index), SP5LVIT – S&P 500 Low Volatility Index, POP1 – ICE BofA Fixed Rate Preferred Securities Index, VXAO – ICE BofA Merrill Lynch All US Convertible Index, SPTR – S&P 500 Total Return Index.

Source: PGIM Quant, Bloomberg, FactSet and Markit. Past performance is not a guarantee or a reliable indicator of future results.

## HOW WE CAN WORK WITH YOU

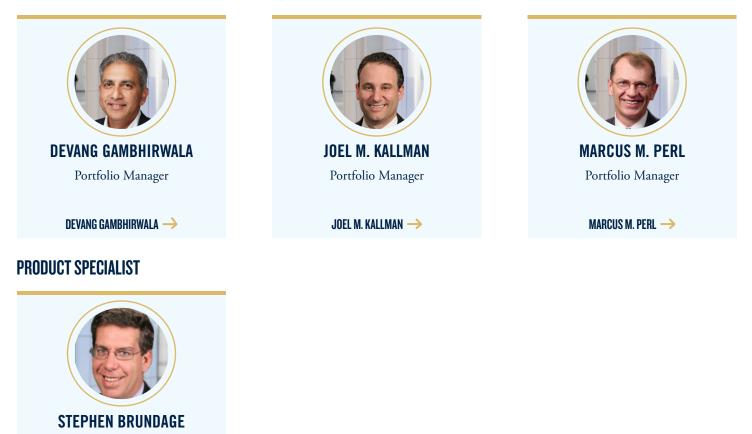
Exposure: MPS typically targets 60% equity exposure at reset but is completely customizable to various market exposures.

**Global Reach:** MPS is available on both a US and Global Equity market basis. In the past several years, we have witnessed a significant improvement in the availability and liquidity of global long-dated options. As such, we are able to create versions using US Small Cap, Non-US, and Global indices which capitalize on the same competitive advantages as the US MPS strategy.

**Implementation:** MPS can be used as a lower volatility equity replacement, a component of risk mitigation, or an alternative investment allocation. Similar to hedge funds, MPS aims to decrease volatility while increasing risk-adjusted returns and reducing drawdowns. It has generally provided superior risk-adjusted returns and lower maximum drawdowns with a far more cost-effective fee structure. While hedge fund (long/short) allocations are typically sought for reasons mentioned above, and may deliver results, they do so in a much more costly fashion.

## **MEET THE TEAM**

MPS is managed by an experienced portfolio management team with no turnover since inception (Jan 1992).



PUTTING IT ALL TOGETHER

Head of Affiliate Solutions

STEPHEN BRUNDAGE  $\rightarrow$ 

MPS can be part of a well-designed strategic asset allocation framework. MPS leverages the skill of our portfolio managers, who work together across investment teams to combine equity/options expertise with asset allocation experience in the application of tactical views to determine portfolio exposures. Portfolio managers consider current market conditions, their overall economic outlook, and the liquidity available in the marketplace, along with the quantitative parameters used as a guide to reset equity exposures. With its proven 30-year track record, MPS has met its objective of decreasing total portfolio standard deviation while increasing Sharpe and Sortino ratios and lowering maximum drawdown. See how MPS can help you achieve your investment portfolio objectives through participation in equity market upside while limiting the downside.



#### **Notes to Disclosure**

## For Professional Investors only. All investments involve risk, including the possible loss of capital. Past performance is not a guarantee or a reliable indicator of future results.

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