

# BY THE NUMBERS

**\$1.2 Trillion Assets Under Management**

PGIM is the asset management business of Prudential Financial, Inc. (PFI). PFI has a history that dates back over 145 years and through more than 30 market cycles\*. Built on a foundation of strength, stability and disciplined risk management, our firm is comprised of autonomous asset management businesses, each specializing in a particular asset class across public and private markets with a focused investment approach.

Business	Assets (\$ bn)	Asset Class
PGIM Fixed Income	\$770 <sup>1</sup>	Public Fixed Income
Jennison Associates	\$164 <sup>2</sup>	Fundamental Equity and Fixed Income
PGIM Quantitative Solutions	\$86 <sup>3</sup>	Quantitative Equity and Global Multi-Asset Solutions
PGIM Private Capital	\$96	Private Placements and Alternative Private Credit
PGIM Real Estate	\$208 <sup>4</sup>	Real Estate Equity and Debt
Montana Capital Partners	\$3	Private Equity Secondaries
PGIM Investments	\$157 <sup>5</sup>	Retail – Mutual Funds, ETFs, and UCITS

## GLOBAL DEPTH & SCALE

**TOP**

institutional global asset manager<sup>6</sup>

**47**

office locations in key financial centers around the world

**18**

countries and jurisdictions with business operations



### HIGHLY SPECIALIZED TALENT

**1,400+**

expert investment professionals

**21**

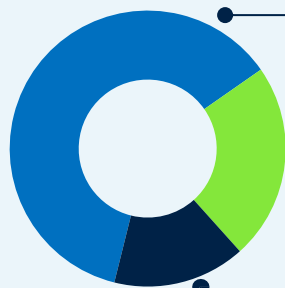
years average investment experience

**15**

years average tenure with the firm



### SCALED TO MEET CLIENT NEEDS



**928**

Permanent + Rotational Analysts

**312**

PMs / Senior Executives

**202**

Traders / Other Investment Professionals



### CLIENT RELATIONSHIPS

**1,900 200+**

third-party institutional clients

client relationships spanning more than 20 years

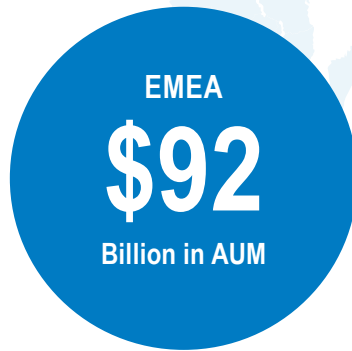
**102**

third-party clients have over \$1 billion invested with us

**162**

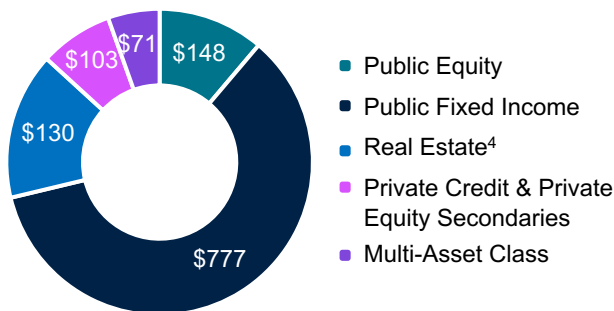
of the largest 300 Global Pension Funds<sup>7</sup>

# GLOBAL FOOTPRINT



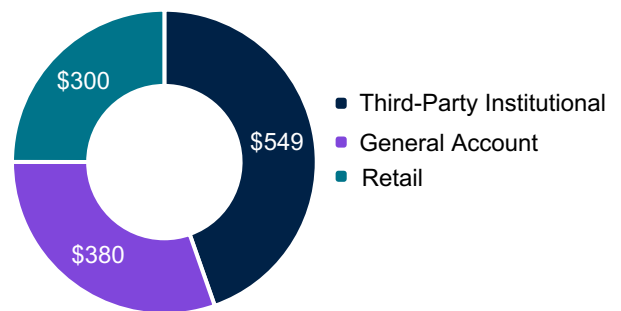
## AUM/AUA BY ASSET CLASS / STRATEGY

(Billions)



## AUM BY CATEGORY / CLIENT TYPE

(Billions)



### INQUIRIES

**Ted Smith**  
 Global Communications  
 ted.smith@pgim.com

**Jamie Crosby**  
 Institutional Relationship Group  
 jamie.crosby@pgim.com

For more information, visit [www.pgim.com](http://www.pgim.com).

## THE PURSUIT OF OUTPERFORMANCE

Assets under management (AuM) are based on company estimates and are subject to change.

1. AuM total includes \$16 billion in assets managed by PGIM Fixed Income for affiliated businesses, \$79 billion in PGIM Japan assets, and \$127 million of which is sub-advised by PGIM Private Capital.
2. AuM total includes equity \$112 billion, fixed income \$52 billion, and private credit and other alternatives \$218 million.
3. AuM total includes: assets managed by PGIM Quantitative Solutions and PGIM Wadhvani LLP (PGIMW), \$57 billion in directly managed mandates, \$30 billion of institutional and retail assets managed by various affiliated and third-party managers.
4. AuM total is reflected as gross and includes assets under administration. Net AUM is \$134 billion and AUA is \$49 billion.
5. PGIM Investments AUM as of 12/31/2022 includes U.S. mutual funds: \$121.0B (excluding money markets and funds of funds), closed-end funds: \$1.4B, ETFs: \$4.2B, UCITS funds: \$6.5B, PGIM Custom Harvest: \$2.2B, and Asia Local: \$22.3B. Asia Local AUM includes Everbright PGIM (a joint venture in China in which PGIM has a 45% ownership stake), PGIM SITE, and PGIM India.
6. PGIM is the investment management business of Prudential Financial, Inc. (PFI). PFI is the 11th largest investment manager (out of 431 firms surveyed) in terms of worldwide institutional assets under management based on Pensions & Investments' Top Money Managers list published June 2022. This ranking represents institutional client assets under management by PFI as of December 31, 2021. Participation in the P&I ranking is voluntary and open to managers that have any kind of U.S. institutional tax-exempt AUM. Managers self-report their data via a survey. P&I sends the survey to previously identified managers and to any new managers asking to participate in the survey/ranking. No compensation is required to participate in the ranking.
7. Based on PGIM client list as of December 31, 2022 compared to P&I/Thinking Ahead Institute's Top 300 Global Pension Funds ranking, data as of December 31, 2021, published September 2022. US funds data was sourced from the P&I 1000, while figures for other regions were sourced from annual reports, websites, and direct communications with pension fund organizations.

**For professional investors only. All investments involve risk, including the possible loss of capital. Past performance is not indicative of future results.**

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