

## **BY THE NUMBERS**

Trillion Assets Under Management PGIM is the global asset management business of Prudential Financial, Inc. (PFI). Our investment professionals serve both retail and institutional clients around the world. As a leading global asset manager, PGIM is built on a foundation of strength, stability, and disciplined risk management. Our multi-affiliate model allows us to deliver specialized expertise across key asset classes with a focused investment approach. This gives our clients a diversified suite of investment strategies and solutions with global depth and scale across public and private asset classes, including fixed income, equities, real estate, private credit, and other alternatives.

## AUM/AUA By Business (Billions)

<b>PGIM</b> FIXED INCOME	JENNISON ASSOCIATES	🌀 PGIM Q	UANTITATIVE SOLUTIONS	BIN MULTI-ASSET SOLUTIONS
Public & Private Fixed Income	Fundamental Equity & Fixed Income	Quantitative Equity & Multi Asset		Insurance & Pension Solutions
\$859 <sup>1</sup>	<b>\$214</b> <sup>2</sup>	\$103 <sup>3</sup>		\$18
<b>PGIM</b> REAL ESTATE	montana capital partners	BIN PRIVATE CAPITAL		BIN INVESTMENTS
Real Estate Equity & Debt, Agriculture, Sustainable Investing, Infrastructure	Private Equity Secondaries	Direct Lending, Mezzanine, Private Credit		Retail - Mutual Funds , ETF s, UCITS, SMAs, Direct Indexing
<b>\$212</b> <sup>4</sup>	<b>\$3.7</b> <sup>5</sup>	\$108.5		\$192 <sup>6</sup>
1,400+ Expert Investment Professionals			Client Relationships	
<b>881</b> Permanent + Rotational Analysts <sup>9</sup>		335	<b>2,074</b> third-party institutional clients	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
<b>213</b> Traders/Other Investment Professionals		PMs/Senior Executives	<b>154</b> of the largest 300 Global Pension Fur	109 third-party clients <sup>8</sup> have over \$1 billion invested with us
21 years avera investment experience	t tenure with	5	63 countries v client relat	vith ionships

PG IM sourced data as of September 30, 2024 (unless otherwise noted). A ssets under management totals may not sum due to roundi ng and double counting.

## AUM by Asset Class / Strategy (Billions)

## Global Depth & Scale



AUM by Category / Client Type (Billions)

\$630

\$362

\$408

Public Fixed Income

- Private Credit & Other
- Real Estate Equity & Debt

Third-Party Institutional

 General Account (PFI)

Multi-Asset Class



**INQUIRIES** 

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Assets under management (AuM) are based on company estimates and are subject to change. PGIM sourced data as of September 30, 2024 (unless otherwise noted). Assets under management totals may not sum due to rounding and double counting. Note: AUM/AUA includes \$7.2B from Deerpath Capital, in which PGIM acquired a majority stake in late 2023.

- 1. AUM total includes \$14 billion in assets managed by PGIM Fixed Income for affiliated businesses, \$75 billion in PGIM Japan assets, and \$143 million of which is sub-advised by PGIM Private Capital.
- 2. AUM total includes equity \$169 billion, fixed income \$44 billion, and private credit and other alternatives \$418 million.

Retail

- 3. AUA/AUM total includes: assets managed by PGIM Quantitative Solutions, \$67 billion in directly managed mandates, \$33 billion of institutional and retail assets managed by various affiliated and third-party managers. The Net AUM is \$100.1 billion and the AUA is \$2.8 billion.
- 4. AUM total is reflected as gross and includes assets under administration. Net AUM is \$137.5 billion, Gross is \$165.3 billion and AUA is \$47.2 billion.
- 5. MCP AUM includes NAV plus unfunded commitments. As of 6/30/24.
- PGIM Investments AUM as of 9/30/2024 includes U.S. mutual funds: \$146.8 (excluding money markets and funds of funds), closed -end funds: \$1.5B, ETFs: \$9.3B, UCITS funds: \$8.4B, PGIM Custom Harvest: 6. \$5.0B, and Asia Local: \$21.3B. Asia Local AUM includes Everbright PGIM (a joint venture in China in which PGIM has a 45% ownership stake), PGIM SITE, and PGIM India.
- 7 Based on PGIM client list as of September 30, 2024 compared to P& I/Thinking Ahead Institute's Top 300 Global Pension Funds ranking, data as of December 31, 2023, published September 2024. US funds data was sourced from the P&I 1000, while figures for other regions were sourced from annual reports, websites, and direct communications with pension fund organizations.
- 8. Third Party Institutional clients: refers to institutional clients excluding the 'General Account (PFI)'.
- 9. Permanent and rotational analysts: our Rotational analyst program is designed to provide exposure to various portfolio management and investment-related sectors.

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