

CORE FINANCING

LOAN AMOUNT	\$10 to \$400 million
LTC/LTV	Up to 65%
DEAL PROFILE	Fixed and floating rate commercial and multifamily mortgage loans for stabilized properties
TERM	Fixed Rate: 5-25 years ; Floating Rate: 3-7 years
RECOURSE	Non-recourse, except for standard commercial carve outs
PROPERTY TYPES	All major property types, senior housing, manufactured housing, hotels, self-storage, life science, data centers
MARKETS	Primary and secondary markets across the U.S.
STRUCTURE	Fixed Rate: Yield maintenance with customizable prepayment options available, 90 day rate lock at application Floating Rate: 12-24 month lockout, SOFR cap required
FEES	Origination: Fixed: 10-25 bps; Floating: 50-100 bps

\$5.8B

2022 U.S.
Core Financing

\$7.4B

2021 U.S.
Core Financing

REPRESENTATIVE LOANS



Core Logistics Portfolio

\$250M | Fixed
Industrial
Multi-State



Navy Yard Portfolio

\$150M | Fixed
Life Science
Philadelphia, PA



Valley & Bloom

\$87.1M | Fixed
Multifamily
Montclair, NJ



Project Buckeye

\$292M | Floating
Retail Portfolio
West Coast



1550 Bay

\$62M | Fixed
Multifamily
San Francisco, CA



Montreaux

\$84M | Floating
Multifamily
Phoenix, AZ



Bear Creek Village

\$31M | Floating
Retail
Redmond, WA



Watson Industrial Portfolio

\$97.5M | Fixed
Industrial
Southern California