

CORE FINANCING

LOAN AMOUNT	\$10 to \$400 million
LTC/LTV	Up to 65%
DEAL PROFILE	Fixed and floating rate commercial and multifamily mortgage loans for stabilized properties
TERM	Fixed Rate: 5-25 years ; Floating Rate: 3-7 years
RECOURSE	Non-recourse, except for standard commercial carve outs
PROPERTY TYPES	All major property types, senior housing, manufactured housing, hotels, self-storage, life science, data centers
MARKETS	Primary and secondary markets across the U.S.
STRUCTURE	Fixed Rate : Yield maintenance with customizable prepayment options available, 90 day rate lock at application Floating Rate : 12-24 month lockout, SOFR cap required
FEES	Origination: Fixed: 10-25 bps; Floating: 50-100 bps

\$5.8B 2022 U.S. Core Financing

\$7.4B 2021 U.S. Core Financing

REPRESENTATIVE LOANS



Core Logistics Portfolio \$250M | Fixed Industrial Multi-State



Navy Yard Portfolio \$150M | Fixed Life Science Philadelphia, PA



Valley & Bloom \$87.1M | Fixed Multifamily Montclair, NJ



Project Buckeye \$292M | Floating Retail Portfolio West Coast



1550 Bay \$62M | Fixed Multifamily San Francisco, CA



Montreaux \$84M | Floating Multifamily Phoenix, AZ



Bear Creek Village \$31M | Floating Retail Redmond, WA



Watson Industrial Portfolio \$97.5M | Fixed Industrial Southern California

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