

## NEWS RELEASE



### PGIM Real Estate announces senior appointments in Europe



LONDON, 24 February 2021 – PGIM Real Estate continues to strengthen its European platform with several senior appointments across Europe to position the firm for further growth ahead. Over the last several years, the firm has successfully evolved its European platform across all facets of the business, and in 2020 it completed 53 transactions in Europe, across both equity and debt strategies, with a combined value of US\$3.3 billion. PGIM Real Estate is the real estate investment and financing business of PGIM, the US\$1.5 trillion global investment management business of Prudential Financial, Inc. ([NYSE: PRU](#)).

Sebastiano Ferrante, currently head of Germany and Italy, will become deputy head of Europe. In this newly created role, Ferrante will be responsible for European Portfolio Management across PGIM Real Estate’s private debt and pan-European equity strategies. Alongside Raimondo Amabile, head of Europe and Latin America, Ferrante will focus on the key areas of the business, including ESG, Talent, Diversity & Inclusion, and Technology & Innovation. Ferrante will report into the head of Europe and Latin America.

Jocelyn de Verdelon, currently head of France, Spain and Portugal, will become head of transactions, Europe. This new role will further integrate the firm’s pan-European investment strategy, as the business grows and continues to navigate the opportunities and challenges ahead. This role reports into the deputy head of Europe.

Alongside these changes, the following new country head appointments have been made, reporting to Amabile:

- Dominik Brambring – head of Germany, Austria and Netherlands. Brambring is currently head of transactions for Germany and the Netherlands.
- Nabil Mabed – head of France, Spain and Portugal. Mabed is currently head of Transactions for France and Spain.
- Paul Stanford – head of UK and Ireland. Stanford is currently head of Asset Management UK.

Additionally, David Gingell, currently executive director on the debt business, will become head of Senior Debt Europe, reporting into Andrew Macland, head of Debt Europe. This will be effective mid-2021.

*“At PGIM Real Estate, we believe that delivering the best possible investment results and service to our clients hinges on developing and promoting our talent.”*

**Raimondo Amabile,  
Head of Europe and Latin  
America at PGIM Real  
Estate**

**More about  
PGIM Real Estate:  
[pgimrealestate.com](http://pgimrealestate.com)**



Join the conversation and follow us @PGIM on Twitter

Amabile comments: “At PGIM Real Estate, we believe that delivering the best possible investment results and service to our clients hinges on developing and promoting our talent. In recent years, PGIM Real Estate has been bolstering its investment strategies spanning the risk-return spectrum across real estate equity and debt, with disciplined focus and a strong conviction on the European markets. These appointments will strengthen our European strategy and position us well for the future. I am thrilled to expand our leadership team with these talented individuals.”

All appointments are effective 1 March 2021.

#### [About PGIM Real Estate](#)

As one of the largest real estate managers in the world with US\$188.5 billion in gross assets under management and administration<sup>1</sup>, PGIM Real Estate strives to deliver exceptional outcomes for investors and borrowers through a range of real estate equity and debt solutions across the risk-return spectrum. PGIM Real Estate is a business of PGIM, the US\$1.5 trillion global asset management business of Prudential Financial, Inc. (NYSE: PRU).

PGIM Real Estate’s rigorous risk management, seamless execution, and extensive industry insights are backed by a 50-year legacy of investing in commercial real estate, a 140-year history of real estate financing<sup>2</sup>, and the deep local expertise of professionals in 32 cities globally. Through its investment, financing, asset management, and talent management approach, PGIM Real Estate engages in practices that ignite positive environmental and social impact, while pursuing activities that strengthen communities around the world. For more information visit [pgimrealestate.com](http://pgimrealestate.com).

#### [About PGIM](#)

PGIM, the global asset management business of Prudential Financial, Inc. (NYSE: PRU), ranks among the top 10 largest asset managers in the world<sup>3</sup> with US\$1.5 trillion in assets under management as of 31 Dec. 2020. With offices in 16 countries, PGIM’s businesses offer a range of investment solutions for retail and institutional investors around the world across a broad range of asset classes, including public fixed income, private fixed income, fundamental equity, quantitative equity, real estate and alternatives. For more information about PGIM, visit [pgim.com](http://pgim.com).

Prudential Financial, Inc. (PFI) of the United States is not affiliated in any manner with Prudential plc, incorporated in the United Kingdom, or with Prudential Assurance Company, a subsidiary of M&G plc, incorporated in the United Kingdom. For more information please visit [news.prudential.com](http://news.prudential.com).



MEDIA CONTACTS: Joanna Drew  
+ 44 (0)20-7766-4831  
[joanna.drew@pgim.com](mailto:joanna.drew@pgim.com)

Sharan Kaur  
+44 (0)20-7766-4804  
[sharan.kaur@pgim.com](mailto:sharan.kaur@pgim.com)

<sup>1</sup> As of 31 Dec. 2020, net AUM is US\$124.3 billion and AUA is US\$42.8 billion.

<sup>2</sup> Includes legacy lending through PGIM’s parent company, Prudential Financial, Inc.

<sup>3</sup> Prudential Financial, Inc. (PFI) is the 10th largest investment manager (out of 527 firms surveyed) in terms of global assets under management based on Pensions & Investments’ Top Money Managers list published on 1 June 2020. This ranking represents global assets under management by PFI as of 31 March 2020.

In the United Kingdom, information is issued by PGIM Limited with registered office: Grand Buildings, 1-3 Strand, Trafalgar Square, London, WC2N 5HR. PGIM Limited is authorised and regulated by the Financial Conduct Authority (“FCA”) of the United Kingdom (Firm Reference Number 193418). In the European Economic Area (“EEA”), information is issued by PGIM Real Estate Luxembourg S.A. with registered office: 2, boulevard de la Foire, L-1528 Luxembourg. PGIM Real Estate Luxembourg S.A. is authorised and regulated by the Commission de Surveillance du Secteur Financier (the “CSSF”) in Luxembourg (registration number A00001218) and operating on the basis of a European passport. In certain EEA countries, information is, where permitted, presented by PGIM Limited in reliance of provisions, exemptions or licenses available to PGIM Limited under temporary permission arrangements following the exit of the United Kingdom from the European Union. These materials are issued by PGIM Limited and/or PGIM Real Estate Luxembourg S.A. to persons who are professional clients as defined under the rules of the FCA and/or to persons who are professional clients as defined in the relevant local implementation of Directive 2014/65/EU (MiFID II). 2021-550